EXHIBIT B

Russell-Schreiber CONFIDENTIAL ATTORNEYS' FYES ONLY 2 of 30/24/2018 Fair Isaac Corporation vs. Federal Insurance Company, et al.

1 CONFIDENTIAL - ATTORNEYS' EYES ONLY 2 UNITED STATES DISTRICT COURT DISTRICT OF MINNESOTA 3		Tan Isaac Corporation vs. Teacrar insurance Company, et al.	
DISTRICT OF MINNESOTA TARREL SAAC CORPORATION, Plaintiff, Court File No. 16-cv-1054 (WMW/DTS) FEDERAL INSURANCE COMPANY and ACE AMERICAN INSURANCE COMPANY, Defendants. ***COMPANY, ***CONFIDENTIAL - ATTORNEYS' EYES ONLY*** New York, New York Wednesday, October 24, 2018 8:52 a.m. Reported by: LYNN VAN DEN HENDE CRR, RMR, RPR, CSR-NY, CSR-CA, CSR-IL JOB NO: 39215	1	CONFIDENTIAL - ATTORNEYS' EYES ONLY	
FAIR ISAAC CORPORATION, Plaintiff, V. Court File No. 16-cv-1054 (WMW/DTS) FEDERAL INSURANCE COMPANY and ACE AMERICAN INSURANCE COMPANY, Defendants. ***COMPANY, ***CONFIDENTIAL - ATTORNEYS' EYES ONLY*** VUDEOTAPED DEPOSITION OF RUSSELL SCHREIBER New York, New York Wednesday, October 24, 2018 8:52 a.m. Reported by: LYNN VAN DEN HENDE CRR, RMR, RPR, CSR-NY, CSR-CA, CSR-IL JOB NO: 39215	2		
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Russell Schreiber CONFIDENTIAL ATTORNEYS' FYES ONLY 3 of 3 of 3 Fair Isaac Corporation vs. Federal Insurance Company, et al.

3 4	billion business, you know, good on you. And, you know, we left out we lost out.		you determined that there would need to be a change in the license?
5	However, as soon as you have a	5	A. That's right.
6	change of ownership event, either buying or	6	Q. And so tell me then what the
7	selling, that expanded use that you just		process was generally after you heard about
8	that license is almost it's not null and		it.
9	void, but it needs to be relicensed based on	9	A. Right. So the generally the
	the new entities.	10	process was, okay, let's take a look at what
11	So if in the context of a	11	Ace looks like, because they were a client,
12	change, expanded use in terms of growth is	12	but a small client.
13	dealt with by the change in in and,	13	They were one of those people we
14	again, I don't know the paragraphs and the	14	didn't know what was going on. Remember we
15	I could find it for you it's been a long	15	talked about earlier in the day? So they had
16	time since I've looked at these agreements	16	a small, very specific license.
17	but there's language to deal with the change	17	But we weren't close to them.
18	of ownership.	18	We'd try to sell them. They wouldn't take
19	And the other bit that happens on	19	the phone call. So so it was the first
20	expanded use is if you say, okay another	20	step was to kind of get smarter about who Ace
21	reason why is that, okay, I used for	21	was.
22	underwriting and claims, but now I've been	22	And then be prepared for when
23	acquired, and we haven't solved the	23	Chubb called us to say, hey, we're going
24	license the the ownership switch, I	24	through this thing and we need to we need
25	think we say there's no expanded use, but	25	to get assignment. We need to assign you
	Page 240		Page 242
1	CONFIDENTIAL - ATTORNEYS' EYES ONLY - Schreiber	1	CONFIDENTIAL - ATTORNEYS' EYES ONLY - Schreiber
		1 -	know, we need to assign the license, that
2	that would deal with like another application	2	know, we need to assign the license, that
2 3	that would deal with like another application instance.		we'd be in a position to have an intelligent
3	instance.	3	we'd be in a position to have an intelligent
3 4 5	instance. So it means you can't do I forget the examples I gave. Did I say underwriting?	3 4 5 6	we'd be in a position to have an intelligent conversation. Q. Did you see this as an opportunity for FICO to increase its licensing revenue
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